



Organizational Power Politics: Tactics in Organizational Leadership, 2nd Edition

Gilbert W. Fairholm

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This updated edition of the award-winning volume is a contemporary guidebook for understanding and using personal power in organizational settings of all kinds.

- Includes 22 demonstrations of effective power tactics for daily use at work, home, or in recreational situations
- Offers 20 descriptive tables summarizing and clarifying survey results
- Two diagrams display models of the power-use process, offering visual confirmation of the interrelationships of critical elements of power use
- Provides a full bibliography for further study of the use of personal power in organizational settings
- An extensive and helpful index offers access to all critical elements of power theory and practice allowing the reader easy reference

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