



Delegación y supervisión (La biblioteca del éxito) (Spanish Edition)

Brian Tracy

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Delegación y supervisión

Los gerentes son juzgados por los resultados que entregan— y más que nada, esos resultados giran en torno a la habilidad de delegar y supervisar. Te sorprenderás cuan eficiente y fácil de manejar se convierte tu equipo cuando hayas dominado estas habilidades. Esta práctica guía de bolsillo revela estrategias comprobadas para estimular el desempeño y la productividad de tus empleados.

Cuando se hace de la forma correcta, la delegación y supervisión le permiten a tus empleados a aprender, a crecer, y a ser más capaces. Tu éxito subirá vertiginosamente a la vez que incrementes la calidad y cantidad de los resultados, cimentes la lealtad, el involucramiento y el compromiso de tu gente.

El lector podrá:

- Definir el trabajo, asignarlo, y establecer niveles de desempeño específicos y mensurables.
- Combinar las habilidades con los requisitos del trabajo.
- Administrar mediante objetivos para delegar tareas a largo plazo a miembros de equipo más confiables.
- Monitorear, controlar y mantenerse al día con los proyectos con un mínimo esfuerzo.
- Convertir el delegar en una herramienta de enseñanza para construir confianza en tu equipo.
- Proporcionar realimentación y obtener una participación activa.
- Evitar delegación opuesta.
- Hacer tiempo para enfocarte en tareas que solamente tú puedes realizar.
- Y mucho más.

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